

LETTER OF INTENT

This **Letter of Intent (LoI)** is entered into between the **China-BRICS Science and Innovation Incubation Park for the New Era (China-BRICS SIIP)** and **University of Tehran Science and Technology Park** to establish a framework for collaboration in fostering innovation, entrepreneurship, technology transfer, and sustainable economic development and business expansion across the China and I.R. Iran.

BACKGROUND

The BRICS + nations (11 member states, 10 partner states) represent a significant portion of the global economy and innovation landscape. Both parties recognize the mutual benefits of establishing collaborative partnerships that leverage complementary strengths, facilitate knowledge exchange, and create pathways for startups and enterprises to access BRICS markets.

SCOPE OF COLLABORATION

Both parties intend to facilitate initiatives that will benefit stakeholders across the BRICS region, including but not limited to the following:

1. Startup & Scale-Up Exchange Program

- Enable startups and scale-ups from both regions to explore cross-border business expansion opportunities within BRICS markets
- Provide access to infrastructure, networks, industry expertise, and ecosystem resources.
- Facilitate technology transfer and commercialization opportunities across borders.

2. Soft-Landing Support Services

- Offer structured soft-landing programs to assist companies in navigating local business landscapes.
- Provide workspace, working facilities, and virtual office services
- Deliver mentorship, coaching, and advisory support from experienced entrepreneurs and industry experts.
- Assist with administrative, legal, intellectual property and operational setup requirements

3. Market Access & Regulatory Assistance

- Support qualified startups with regulatory compliance and licensing requirements.
- Facilitate industry introductions and connections with local corporate partners
- Provide access to potential clients, strategic partners, and distribution channels
- Connect startups with government agencies, industry associations, investors and relevant stakeholders



4. Investment & Business Networking

- Co-host investor forums, pitch sessions, and tech road shows to connect startups with capital providers
- Jointly organize technology and business matchmaking events to facilitate B2B partnerships
- Coordinate delegation visits and trade & technology missions between BRICS countries to create business and investment opportunities.
- Create strategic partnership opportunities and facilitate cross-border joint ventures.

5. Joint Innovation & Acceleration Programs

- Collaborate on innovation-driven initiatives, including joint acceleration and incubation programs.
- Develop sector-specific programs focusing on emerging technologies (AI, clean tech, biotech, fin-tech, new materials, etc.)
- Establish R&D partnerships and collaborative research & development initiatives.
- Facilitate technology-sharing and intellectual property commercialization.

6. Talent Development & Knowledge Exchange

- Organize workshops, masterclasses, and training programs for entrepreneurs and innovation professionals
- Facilitate expert exchanges opportunities between organizations.
- Host joint conferences, symposiums, and innovation summits.
- Develop joint certification training programs and capacity-building initiatives.

7. BRICS Innovation Ecosystem Building

- Create a unified platform for information sharing and best practice exchange.
- Establish common standards and frameworks for cross-border collaboration.
- Promote sustainable development and social innovation aligned with UN SDGs.

IMPLEMENTATION FRAMEWORK

The parties agree to:

- Designate primary points of contact to coordinate activities and communications.
- Establish a joint working committee to oversee implementation and monitor progress.
- Develop detailed action plans and timelines for specific collaborative initiatives.
- Meet regularly (quarterly or as needed) to review activities and identify new opportunities.
- Share relevant information, market intelligence, and ecosystem insights.
- Promote each other's programs, services, and opportunities through respective channels.

FINANCIAL ARRANGEMENTS

- Each party will bear its own costs unless otherwise mutually agreed in writing.
- Specific programs or initiatives may be subject to separate cost-sharing or fee arrangements.
- Funding opportunities through government grants, sponsorships, or third-party sources will be jointly explored

INTELLECTUAL PROPERTY

Any intellectual property rights arising from joint activities will be addressed through separate written agreements prior to commencement of such activities.

CONFIDENTIALITY

Both parties agree to treat as confidential any proprietary or sensitive information exchanged during the course of collaboration, unless such information is already publicly available or disclosure is required by law.

TERM AND TERMINATION

This **LoI** will be effective from the date of signing and will remain in effect for an initial period of **[5 years]**, with automatic renewal unless either party provides written notice of non-renewal at least **[60 days]** prior to the expiration date.

Either party may terminate this LoI by providing **[60 days]** written notice to the other party.

NATURE OF AGREEMENT

This LoI represents the intention of both parties to explore collaboration opportunities and serves as a foundation for further discussions and formal agreements. **This LoI does not create legally binding obligations** except for the provisions related to confidentiality, and any specific programs or initiatives will be subject to separate definitive agreements.

GOVERNING LAW

This LoI shall be governed by and construed in accordance with **[applicable law/international commercial principles]**, and any disputes shall be resolved through amicable negotiations.

SIGNATURES

FOR AND ON BEHALF OF China-BRICS Science and Innovation Incubation Park for the New Era Signature: _____ Zhang Dianhui Director Date: December, 2025	FOR AND ON BEHALF OF University of Tehran Science & Technology Park Signature: _____ Dr. Manouchehr Moradi Vice Presidency for Research & Technology of University of Tehran Member of the Directory Board of University of Tehran Science & Technology Park Date: December, 2025
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Focal Person Contact Information:	
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研 究 院